Applus Services, S.A. ("Applus+" or "the Group"), one of the world’s leading companies in Testing, Inspection and Certification, today announces the results for the first quarter ("quarter") ended 31 March 2016.

Highlights

- Lower revenue and profit due to Oil & Gas despite good organic revenue growth in the majority of the Group
- Q1 financial results
  - Revenue of €376.3 million down organic\(^1\) 7.6% (reported 9.7%)
  - Adjusted operating profit\(^2\) of €25.8 million down organic\(^1\) 16.7% (reported 17.4%)
  - Adjusted operating profit\(^2\) margin of 6.9%, down 60 bps
  - Profit before tax €5.6 million down from €12.4 million
- Strong free cash flow generation
- Energy & Industry integration and restructuring progressing well
- Automotive division wins new contracts in Latin America
- Supreme Court judgement on the Catalonia vehicle inspection programme in line with European Court of Justice

1. Organic is at constant exchange rates
2. Adjusted operating profit and margin are adjusted for Other results (see page 3)

Fernando Basabe, Chief Executive Officer of Applus+, said:

“The operating results for the first quarter had good organic revenue growth in the majority of the Group; however this was more than offset by the material decline in oil and gas. The good organic revenue growth in automotive testing and statutory inspection, aerospace, power and industrial infrastructure reflects our strong market position and healthy end markets. The tough conditions in oil and gas inspection services continued and the decline was at a similar rate as we saw in the previous quarter.

We continue to take proactive measures including tight cost control to reduce the impact on the margin which saw a decline of 60bps in the quarter.

The integration of Applus+ Energy & Industry is developing in line with expectations with restructuring and cross-selling benefits progressing well.

For the full year we continue to expect the organic revenue to be down mid-single digits at constant exchange rates and the margin to continue under pressure.”
Webcast

There will be a webcast and conference call presentation on these results today at 2.00 pm Central European Summer Time. To access the webcast, use the link: http://edge.media-server.com/m/p/x2wxnmrj or via the company website at www.applus.com under Investor Relations/Financial Reports. To listen by telephone dial one of the numbers below quoting the access code 3017849.

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About Applus+ Group

Applus+ is one of the world’s leading and most innovative companies in the Testing, Inspection and Certification sector. It provides solutions for customers in all types of industries to ensure that their assets and products meet quality, health & safety and environmental standards and regulations.

Headquartered in Barcelona, Spain, Applus+ operates in more than 70 countries and employs 18,700 people. Applus+ operates through four global divisions, all of which operate under the Applus+ brand name. For the full year of 2015, Applus+ recorded revenue of €1,702 million and adjusted operating profit of €162.2 million.

Applus+ is listed on the Barcelona, Bilbao, Madrid and Valencia stock exchanges. The total number of shares is 130,016,755.

ISIN: ES0105022000
Symbol: APPS-MC

For more information go to www.applus.com/en
FIRST QUARTER REPORT 2016

The financial performance of the Group is presented in an “adjusted” format alongside the statutory (“reported” or “actual”) results. The adjustments are made in order that the underlying financial performance of the business can be viewed and compared to prior periods by removing the financial effects of other results.

Organic revenue and profit growth are calculated by excluding acquisitions or disposals made in the prior twelve month period to the accounting date. Organic is stated at constant exchange rates, taking the current quarter average rates used for the income statements and applying them to the results in the prior period.

In the table below the adjusted results are presented alongside the statutory results showing the effect of those adjustments.

<table>
<thead>
<tr>
<th>EUR Million</th>
<th>Adj. Results</th>
<th>Other results</th>
<th>Statutory results</th>
<th>Q1 2016</th>
<th>Adj. Results</th>
<th>Other results</th>
<th>Statutory results</th>
<th>Q1 2015</th>
<th>+/- % Adj. Results</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>376.3</td>
<td>-</td>
<td>376.3</td>
<td>416.7</td>
<td>-</td>
<td>416.7</td>
<td>(9.7)%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>EBITDA</td>
<td>38.2</td>
<td>(2.8)</td>
<td>35.5</td>
<td>43.9</td>
<td>(3.1)</td>
<td>40.8</td>
<td>(12.9)%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating Profit</td>
<td>25.8</td>
<td>(14.6)</td>
<td>11.1</td>
<td>31.2</td>
<td>(14.9)</td>
<td>16.3</td>
<td>(17.4)%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net financial expenses</td>
<td>(5.9)</td>
<td>(5.9)</td>
<td>(5.9)</td>
<td>(4.5)</td>
<td>(4.5)</td>
<td>(4.5)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share of profit of associates</td>
<td>0.4</td>
<td>0.4</td>
<td>0.5</td>
<td>0.5</td>
<td>0.5</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Profit Before Taxes</td>
<td>20.3</td>
<td>(14.6)</td>
<td>5.6</td>
<td>27.3</td>
<td>(14.9)</td>
<td>12.4</td>
<td>(25.6)%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The figures shown in the table above are rounded to the nearest €0.1 million.

Other results of €14.6 million (2015: €14.9m) in the Operating Profit represent €2.8 million (2015: €3.1m) for the charge of the historical management incentive plan related to the IPO affecting EBITDA, amortisation of acquisition intangibles of €11.8 million (2015: €11.3m) and in the first quarter of 2015 only, costs related to the acquisitions of €0.4 million and other items of €0.1 million.
Overview of performance

Revenue decreased by 9.7% to €376.3 million in the three month period ended 31 March 2016 compared to the same period in the prior year.

The revenue bridge for the quarter is shown below.

The decrease in revenue for the quarter came primarily from the decline in organic revenue of 7.6%. Additional revenue of 0.6% came from the last three acquisitions made: Caparo Testing Technologies in the UK; SKC Engineering in Canada and; Aerial Photography Specialist in Australia. Revenue reduction of 0.4% relates to the disposal of the non-core Applus+ RTD business in Denmark that was sold in the second half of last year. There was a negative foreign currency translation impact of 2.3% on revenue.
The operating profit bridge for the quarter is shown below.

Adjusted operating profit decreased by 17.4% to €25.8 million in the three month period ended 31 March 2016 compared to the same period in the prior year. Organic operating profit was down 16.7%.

The adjusted operating profit margin decreased by 60 bps to 6.9% for the three month period. The margin decline was mainly due to the decrease in organic revenue offset by margin benefit from the acquisitions and disposal, less an impact from foreign exchange rates. The first quarter of the year has the lowest margin due to seasonal effects.

The net financial expense increased in the quarter from €4.5 million in the first quarter of 2015 to €5.9 million this quarter as a result of a negative currency impact of €1.3 million taken in financial expenses against a €1.1 million currency benefit in the first quarter of last year. For the full year, the net financial expenses are expected to be lower than in 2015.

Cash flow was strong in the period, with adjusted operating cash flow (after capital expenditure) of €18.3 million being 54% higher than the same quarter last year. Adjusted free cash flow was €11.0 million, 61% higher than the same quarter last year. The main reason for this cash flow improvement was the strong working capital performance being an outflow of €9.1 million versus an outflow of €19.7 million in the comparable quarter.

The financial leverage of the group at the quarter end, measured as Net Debt to last twelve months Adjusted EBITDA (earnings before interest, tax, depreciation and amortisation), was 3.2x (as defined by the bank covenant), at a similar level to the leverage at 31 March 2015 (3.3x) and 31 December 2015 (3.1x).
Outlook

For the full year it is expected that the Group organic revenue growth will be down mid-single digits at constant exchange rates and the margin will continue to be under pressure.

Operating review by division

Applus+ Energy & Industry

Applus+ Energy & Industry is a leading global provider of non-destructive testing, inspection, quality assurance and control, project management, vendor surveillance, site inspection, certification and asset integrity services as well as manpower services to the oil and gas, aerospace, power, utilities, telecommunications, minerals and civil infrastructure sectors.

The division was formed at the start of 2016 by the integration of Applus+ RTD and Applus+ Velosi-Norcontrol. These were originally three separate divisions that had operated independently, but with the increasing overlap of a number of end markets and customers and a complementary geographic and service portfolio, the Group will be able to maximise the growth opportunities through aligned marketing and branding, business line and key account managers. This reorganisation is also providing simplification, immediate cost savings and further longer term cost efficiencies. The division is sub-divided into four geographic regions: North America; Latin America; Northern Europe and; Southern Europe, Africa, Middle East and Asia Pacific.

The revenue in the division declined by 15.6% to €243.7 million.

At constant exchange rates, organic revenue declined by 14.0% for the quarter.
Revenue of 0.8% came from three recent acquisitions. The largest was Caparo Testing Technologies in the UK which provides non-destructive testing services to the aerospace industry. SKC Engineering was purchased in Canada and provides inspection and non-destructive testing services across a diversified client base including power and civil infrastructure. Aerial Photography Specialist was purchased at the start of 2016 and is an Australian company that specialises in using Unmanned Aerial Vehicles (drones) for inspection. These acquisitions are performing in line with the plan.

The disposal of the non-core Applus+ RTD business in Denmark that was sold in the second half of last year reduced revenue by 0.5%.

There was a negative foreign currency translation impact of 1.9% on revenue mainly due to the weak Canadian dollar and Latin American currencies against the euro.

Revenue from services to the oil and gas industry, which at the end of last year accounted for approximately two thirds of the revenue of the division, was down double digits on an organic constant currency basis, following a similar trend seen in the final quarter of last year.

Other end markets including power, construction, mining, aerospace and telecom, performed well and grew at a mid-single digit rate. New projects with a total value of €7.3 million were secured in the period as a direct result of cross-selling under the new organisation structure.

In North America which accounts for approximately 24% of the division by revenue and is mainly exposed to the oil and gas sector, both US & Canada continue to be very challenging with spending cut-backs across the board and no contracts for large new construction pipelines.

Latin America, which accounts for approximately 10% of the division by revenue grew well supported by new construction pipeline projects in Mexico, plus power generation, telecoms and civil infrastructure projects continuing to perform well.

In Northern Europe which accounts for approximately 18% of the division by revenue, the activity level from downstream companies’ recurrent operational expenditure was stable, but this was offset by lower activity for oil and gas in the North Sea and fewer one-off projects in the region including refinery shut-downs.

In Southern Europe, Africa, Middle East, Asia & Pacific which is the largest of the four regions by revenue accounting for approximately 48% of the division, Spain grew at double digits continuing the strong growth from the prior year. In Africa and the Middle East, revenue fell materially as a result of a reduction in scope on a major African oil project. The Middle East had key energy contracts in Oman
and Saudi Arabia extended to the end of the year and in Asia & Pacific there was also a good success rate in renewing some upstream and downstream energy contracts.

This division is undergoing a significant restructuring with the anticipated cost to do this of €9 million accrued in the 2015 accounts which is expected to generate a reduction in costs of approximately €10 million in 2016 and €12 million in 2017. The restructuring is on track.

**Applus+ Laboratories**

Applus+ Laboratories provides a range of laboratory-based product testing, management system certification and product development services to clients in a wide range of industries including the aerospace, oil & gas and electronic payment sectors.

The revenue in the division increased by 4.4% to €13.5 million.

Applus+ Laboratories at constant exchange rates had organic revenue growth of 5.0% for the quarter and a negative impact of 0.6% from foreign currency translation.

The good growth momentum from last year continued into the first quarter of 2016 with the mechanical laboratories within the Industry segment accounting for 40% of the division by revenue in particular having a good performance. A significant project was signed with an aerospace company that should help to support this segment to continue growing well. Construction accounting for 15% of the division by revenue had good growth in the Middle East and Latin America and the other parts of the division also performed well overall.
Applus+ Automotive

Applus+ Automotive is a leading provider of statutory vehicle inspection services globally. The Group provides vehicle inspection and certification services across a number of jurisdictions in which periodic vehicle inspections for compliance with technical safety and environmental specifications are mandatory. The Group carried out more than 11 million vehicle inspections in 2015 across Spain, Ireland, Denmark, Finland, the United States, Argentina, Chile and Andorra.

The revenue in the division decreased by 1.8% to €75.3 million.

Organic revenue at constant exchange rates grew well at 2.7%. There was a negative currency translation impact of 4.5% as a result of the devaluation of the Argentinian peso.

Revenue from contracts in Spain was flat with underlying growth offsetting the impact of liberalisation in the Canary Islands that has attracted increased competition. Ireland, Argentina and Denmark all grew well, whilst Finland and USA declined.

Within the last few months, the division has submitted five tenders in different countries for statutory vehicle inspection amounting to approximately €50 million in total annual revenue. So far, the company has been successful in two countries. One in Uruguay for a five year contract with an annual revenue estimate of €5 million and in Chile, where five concessions have been awarded in the last two years, and this year another concession was awarded for eight years and an annual revenue estimate of €2.3 million. These new contracts are expected to start in the second half of next year.

The previously announced award of a new ten year programme in Argentina is nearing operational completion and is expected to start in the second half of this
year. Once fully ramped up, this contract is expected to generate annual revenue of €8 million at current exchange rates.

The Supreme Court of Spain handed down its judgement relating to the operation of the Catalonia authorisation regime at the end of April which was consistent with the judgement given by the European Court of Justice in October last year. The Supreme Court confirmed that the authorisation regime is valid, not coming under the EU Services Directive; but there are certain aspects including a market share cap, minimum distance permitted between stations and the way in which public assets were transferred for use by the operators that were not valid. The Supreme Court in a separate judgement also ruled that the award of six stations in 2010 to other operators was not valid. The Catalan Government has announced that the operation of the authorisation regime will continue in its current form until they adapt the law to these rulings.

**Applus+ IDIADA**

Applus+ IDIADA provides services to the world’s leading vehicle manufacturers. These include safety and performance testing, engineering services and homologation (Type Approval). The Group also operates what it believes is the world’s most advanced independent proving ground near Barcelona and has a broad client presence across the world’s car manufacturers.

The revenue in the division increased by 14.6% to €43.8 million.

![Revenue Chart](chart.png)

Applus+ IDIADA at constant exchange rates had very strong organic revenue growth of 15.5% for the quarter. All business lines performed well and there are continuing good opportunities in Advance Driver Assistance System (ADAS), electric and driverless vehicles as well as the more traditional testing services.

The new proving ground being built in China is close to completion and it is expected will become operational before the end of the year.
This announcement is a translation of the first quarter financial results announcement as filed with the Spanish regulator, Comisión Nacional del Mercado de Valores (CNMV). In cases of discrepancy, the Spanish version filed with the CNMV will prevail.