1. Applus+
Applus+ at a glance

Applus+ is one of the world’s leading Testing, Inspection & Certification companies.

It provides solutions for customers in all types of industries to ensure that their assets and products meet quality, health & safety, and environmental standards and regulations.

- **23,000+** people in 2019
- **€1,778** million total revenue in 2019
- **70+** countries across all continents
- **Accredited by major international organisations**
## Our history

<table>
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</thead>
<tbody>
<tr>
<td><strong>Shareholding</strong></td>
<td>Grupo Agbar</td>
<td>Grupo Agbar</td>
<td>The Carlyle Group</td>
<td>Free Float</td>
</tr>
<tr>
<td></td>
<td>100%</td>
<td>53%</td>
<td>70%</td>
<td>100%</td>
</tr>
<tr>
<td></td>
<td>Grupo Agbar</td>
<td>25%</td>
<td>Financial Institutions and other shareholders</td>
<td>River &amp; Mercantile 5%</td>
</tr>
<tr>
<td></td>
<td>UNION FENOSA</td>
<td>22%</td>
<td></td>
<td>Threadneedle 5%</td>
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<tr>
<td></td>
<td>CAJA MADRID</td>
<td></td>
<td></td>
<td>Norges Bank 5%</td>
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<tr>
<td><strong>Milestones</strong></td>
<td>Establishment of Agbar Automotive IDIADA Contract Awarded</td>
<td>Acquisition of NORCONTROL</td>
<td>Acquisition of 20 businesses</td>
<td>Acquisition of 14 businesses</td>
</tr>
<tr>
<td></td>
<td>Acquisition of RTD</td>
<td>Acquisition of VELOSI</td>
<td>In 2014, the IPO of Applus+</td>
<td>10% (€137m) Equity Capital increase in 2017</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td>€200M</td>
<td>€675M</td>
<td>€1,619M</td>
<td>€1,778M</td>
</tr>
<tr>
<td><strong>Countries</strong></td>
<td>17</td>
<td>36</td>
<td>70</td>
<td>70</td>
</tr>
<tr>
<td><strong>People</strong></td>
<td>3,300</td>
<td>9,900</td>
<td>19,000</td>
<td>23,000</td>
</tr>
</tbody>
</table>
At Applus+, we respond to the TIC sector needs as a global leader and a trusted partner, with passion for improvement. These three pillars guide the business strategy across the Group’s divisions. The attributes within each pillar support our long-term growth in international markets by improving our services and technology across the industry sectors in which we operate. Our brand promise captures the essence of these pillars: **TOGETHER BEYOND STANDARDS.**

To know more about our brand, access to the [Applus+ Brandclip video](#).
2. Divisions
## Divisions

<table>
<thead>
<tr>
<th>Division</th>
<th>People</th>
<th>Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ENERGY &amp; INDUSTRY DIVISION</strong></td>
<td>14,641</td>
<td>€1,059.3M</td>
</tr>
<tr>
<td><strong>LABORATORIES DIVISION</strong></td>
<td>1,079</td>
<td>€93.0M</td>
</tr>
<tr>
<td><strong>AUTOMOTIVE DIVISION</strong></td>
<td>4,555</td>
<td>€385.4M</td>
</tr>
<tr>
<td><strong>IDIADA DIVISION</strong></td>
<td>2,776</td>
<td>€240.1M</td>
</tr>
</tbody>
</table>

- **Energy & Industry Division**: Industrial and environmental inspection, technical assistance, non-destructive testing (NDT), engineering and consulting.
- **Laboratories Division**: Oil and gas, power, telecommunications, construction, mining and aerospace.
- **Automotive Division**: Industrial testing laboratories, aerospace, automotive, electronics, information technology and construction.
- **IDIADA Division**: Proving ground, design, engineering, testing and homologation services.

Data provided for the 2019 year end.
Energy & Industry Division

The Energy & Industry Division is a world leader in non-destructive testing, industrial and environmental inspection, quality assurance and quality control, engineering and consultancy, vendor surveillance, certification and asset-integrity services.
Energy & Industry Division

Key figures

Energy & Industry Division employs

- **14,641 people**
- **60+ countries**

Main services

- **Focus on industrial inspection and testing** in sectors as diverse as construction, power, oil & gas, telecommunication, aerospace and mining.

- Strong reputation built upon **innovation**, **technology** and **highly-qualified employees**.

€1,059.3 M revenue in 2019

60% % revenue
Areas of expertise

- Oil & Gas
- Power
- Construction
- Aerospace
- Maritime
- Mining
- Telecommunications
- Other industries
- Government and public organisations
Services

• Engineering and Consulting
• Inspection
• Non-Destructive Testing
• Certification Services
• Supervision and QA/QC
• Technical Staffing
• Testing and Analysis
• Vendor Surveillance
Laboratories Division

The Laboratories Division provides testing, certification and engineering services to improve product competitiveness and promote innovation.
**Laboratories Division**

**Key figures**

Laboratories Division employs **1,079 people** in **11 countries**

- Strategic provider of testing services and test equipment solutions for the **aerospace industry**.
- A European leader for EMC testing on **vehicles and auto components**.
- Global benchmark for **payment systems** evaluation.
- Global benchmark for **fire safety** testing.

**€93.0** M revenue in 2019

5% revenue
Areas of expertise

- Aerospace
- Automotive
- Electrical & Electronics
- Embedded Systems
- Industry
- Construction
- Energy
Services

Testing Services

• Structural Testing
• Materials Testing
• EMC, Wireless & Electrical Testing
• Environmental & NVH Testing
• Fire Safety Testing
• Cybersecurity Evaluations

Engineering and Software Solutions

• Test Benches & Test Systems
• Automated NDT Equipment
• Composites Manufacturing Processes
• Testing and Data Management Software

Certification Services

• Systems Certification
• Product Certification & Market Access

Metrology Services
Automotive Division

The Automotive Division is a global leading provider of statutory vehicle inspection services.
Automotive Division

Key figures

Automotive Division employs approximately 4,555 people in 12 countries.

Main services

- Provides vehicle inspection and certification services in several markets in which the periodic vehicle inspection is mandatory for the compliance of safety and environmental standards.

More than 20 million inspections annually in Spain, Ireland, Denmark, Finland, Andorra, USA, Argentina, Georgia, Chile, Costa Rica, Uruguay and Ecuador.

€385.4 M revenue in 2019

% revenue

22% By division
Areas of expertise

Providing inspection, testing and technological solutions to clients, many of whom are governments, manufacturers and traders.

Delivering highly advanced and reliable services and products to the automotive market which, in turn, enables them to provide total value for the end user.
Services

Inspection services

- Statutory Vehicle Inspections
- Vehicle Registration Inspections
- Vehicle Emission Inspections
- Vehicle Condition Analysis
- Public Service Vehicle Inspections
- Off Lease Inspections

Hardware y Software

- Testing Solutions
- GS1 Analyser
- Pocket Smoke
- Pocket Gas

Technical services

- Remote Data Collection
- Business Process Management
- Decision Support Services
- Information Management

Training & Educational Services
IDIADA Division

With over 25 years of experience, the IDIADA Division supports the world's leading vehicle manufacturers in their product development activities by providing design, engineering, testing and homologation services.
IDIADA Division

Key figures

IDIADA Division employs approximately 2,776 people in 24 countries.

IDIADA A.T. (80% owned by Applus+ and 20% by the Government of Catalonia) has been operating under an exclusive contract from the 351-hectare technology centre near Barcelona (owned by the Government of Catalonia) since 1999. The contract to operate the business runs until 2024 and is renewable in five year periods until 2049.

IDIADA A.T. provides services to the world’s leading vehicle manufacturers for new product development activities in design, engineering, testing and homologation.

€240.1 M revenue in 2019

13% % revenue by division
Areas of expertise

Engineering services

Homologation and product certification services

Proving ground services
Services

Engineering services

• Body development
• Passive safety
• Active safety
• Powertrain & electric vehicle
• Electronics & connected vehicle
• ADAS & smart mobility
• Reliability
• Noise, vibration and harshness
• HVAC systems development

Testing facility design

• Integrated project management of automotive testing facilities

Other services

• Software services
• Training courses
• Automotive events

Proving ground

• Spain proving ground
• China proving ground

Homologation

• Worldwide homologation of all types of vehicles and components
• Regulatory information system