

## Applus+ Group 2013 comparable financials

REVENUE, €m	Q1 2013	Q2 2013	H1 2013	H2 2013	FY 2013
Applus+ RTD	112	141	253	306	559
Applus+ Velosi	85	93	178	194	372
Applus+ Norcontrol	44	47	91	95	186
Applus+ Laboratories	13	15	28	29	57
Energy and Industry Services	254	296	550	624	1174
Statutory Vehicle Inspections: Applus+ Auto	73	73	146	128	274
Automotive Engineering & Testing: Applus+ IDIADA	31	34	65	68	133
<b>Total Applus+ Group</b>	<b>358</b>	<b>403</b>	<b>761</b>	<b>820</b>	<b>1581</b>

ORGANIC REVENUE GROWTH		H1 2013		FY 2013
Applus+ RTD		12%		15%
Applus+ Velosi		15%		16%
Applus+ Norcontrol		-3%		1%
Applus+ Laboratories		3%		2%
Energy and Industry Services		9%		12%
Statutory Vehicle Inspections: Applus+ Auto		9%		5%
Automotive Engineering & Testing: Applus+ IDIADA		16%		15%
<b>Total Applus+ Group</b>		<b>10%</b>		<b>11.5%</b>

ADJUSTED OPERATING PROFIT, €m	Q1 2013	Q2 2013	H1 2013	H2 2013	FY 2013
<b>Total Applus+ Group</b>	<b>25.0</b>	<b>47.6</b>	<b>72.6</b>	<b>78.1</b>	<b>150.7</b>
<i>Margin</i>	<i>7.0%</i>	<i>11.8%</i>	<i>9.5%</i>	<i>9.5%</i>	<i>9.5%</i>

### Important Notes:

For a definition of Adjusted Operating Profit, please refer to the other financial information posted on the Applus+ website. The comparable numbers shown above are extracted from management accounts and have not been externally verified. They are therefore subject to change when the corresponding period results in 2014 are reported.

For further information or a spreadsheet version of this page, please email [aston.swift@applus.com](mailto:aston.swift@applus.com)