1. Applus+
Applus+ at a glance

Applus+ is one of the world's leading Testing, Inspection & Certification companies.

It provides solutions for customers in all types of industries to ensure that their assets and products meet quality, health & safety, and environmental standards and regulations.

- 22,800+ people in 2018
- 1,676 million total revenue in 2018
- 70+ countries across all continents
- accredited by major international organisations
## Our history

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<tbody>
<tr>
<td>Shareholding</td>
<td>Grupo Agbar 100%</td>
<td>Grupo Agbar 53%</td>
<td>The Carlyle Group 70%</td>
<td>Financial Institutions and other shareholders 30%</td>
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<tr>
<td>Milestones</td>
<td>Establishment of Agbar Automotive IDIADA Contract Awarded</td>
<td>Acquisition of NORCONTROL</td>
<td>Acquisition of 20 businesses</td>
<td>11 acquisitions* including Inversiones Finisterre</td>
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<td></td>
<td>Laboratories contract awarded</td>
<td>Acquisition of RTD</td>
<td>Acquisition of VELOSI</td>
<td>Capital increase (€137M)</td>
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<tr>
<td>Revenue (€ Million)</td>
<td>€200M</td>
<td>€675M</td>
<td>€1,619M</td>
<td>€1,676M</td>
</tr>
<tr>
<td>Countries</td>
<td>17</td>
<td>36</td>
<td>70</td>
<td>70</td>
</tr>
<tr>
<td>People</td>
<td>3,300</td>
<td>9,900</td>
<td>19,000</td>
<td>22,800</td>
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* Including the subsidiaries of the 11 acquisitions, the total number of acquired companies was 19.
At Applus+, we respond to the TIC sector needs as a global leader and a trusted partner, with passion for improvement. These three pillars guide the business strategy across the Group’s divisions. The attributes within each pillar support our long-term growth in international markets by improving our services and technology across the industry sectors in which we operate. Our brand promise captures the essence of these pillars: TOGETHER BEYOND STANDARDS.
2. Divisions
Divisions

ENERGY & INDUSTRY DIVISION

- Industrial and environmental inspection, technical assistance, non-destructive testing (NDT) and technical staffing.
- Oil and gas, industrial manufacturing, power, telecommunications, construction and aerospace.

LABORATORIES DIVISION

- Industrial testing laboratories, engineering, certification and metrology services.

AUTOMOTIVE DIVISION

- Statutory vehicle inspection services for safety and emissions.
- Government and public transport agencies.

IDIADA DIVISION

- Proving ground, design, engineering, testing and homologation services.
- Automotive.

*Data provided for the 2018 year end.*
The Energy & Industry Division is a leading global provider of non-destructive testing, inspection, quality assurance and quality control, project management, vendor surveillance, certification, asset integrity services and technical staffing services.
Energy & Industry Division

Key figures

Energy & Industry Division employs

14,830 people
in
60+ countries

Main services

• **Focus on industrial inspection and testing** in sectors as diverse as construction, power, oil & gas, telecommunication, aerospace and mining.

• Strong reputation built upon **innovation**, **technology** and **highly-qualified employees**.

€1,014.3 M revenue in 2018

60% By division

% revenue
Areas of expertise

- Oil & Gas
- Power
- Construction
- Aerospace
- Maritime
- Mining
- Telecommunications
- Other industries
- Government and public organisations
Services

• Engineering and Consulting
• Inspection
• Non-Destructive Testing
• Certification Services
• Supervision and QA/QC
• Technical Staffing
• Testing and Analysis
• Vendor Surveillance
The Laboratories Division provides testing, certification and engineering services to improve product competitiveness and promote innovation.
**Laboratories Division**

**Key figures**

Laboratories Division employs **965 people** in **12 countries**

**Main services**

- European testing benchmark for the **aeronautical industry**.
- Global benchmark in assessment for **payment systems**.

**€76.6 M revenue in 2018**
Areas of expertise

- Structural & Mechanical Testing
- Materials Testing
- Endurance & Climatic Testing
- Fire and Thermotechnics Testing
- Electrical & Electronics Testing
- IT Security Testing
- Calibration
- Aerospace
- Industry and Production
- Telecommunications and IT
- Construction
- Energy, Renewables, Oil & Gas
Services

• Testing
• Quality control
• Product Development
• Product Certification
• Systems Certification
Automotive Division

The Automotive Division is a global leading provider of statutory vehicle inspection services.
Automotive Division

Key figures
Automotive Division employs approximately

4,538 people in 12 countries

Main services

• Provides vehicle inspection and certification services in several markets in which the periodic vehicle inspection is mandatory for the compliance of safety and environmental standards.

More than 20 million inspections annually in Spain, Andorra, Ireland, Denmark, Finland, USA, Chile, Costa Rica, Argentina, Uruguay and Ecuador.

€371.3 M revenue in 2018

22% revenue
Areas of expertise

Providing **inspection, testing and technological solutions** to clients, many of whom are governments, manufacturers and traders.

Delivering **highly advanced and reliable services and products** to the automotive market which, in turn, enables them to provide total value for the end user.
Services

Inspection services

• Statutory Vehicle Inspections
• Vehicle Registration Inspections
• Vehicle Emission Inspections
• Vehicle Condition Analysis
• Public Service Vehicle Inspections
• Off Lease Inspections

Hardware y Software

• Testing Solutions
• GS1 Analyser
• Pocket Smoke
• Pocket Gas

Technical services

• Remote Data Collection
• Business Process Management
• Decision Support Services
• Information Management

Training & Educational Services
With over 25 years of experience, the IDIADA Division supports the world's leading vehicle manufacturers in their product development activities by providing design, engineering, testing and homologation services.
IDIADA Division

Key figures

IDIADA Division employs approximately 2,519 people in 24 countries.

IDIADA A.T. (80% owned by Applus+ and 20% by the Generalitat of Catalonia) has since 1999 been operating under an exclusive contract at the 331-hectare technology centre near Barcelona (owned by the Generalitat of Catalonia), which includes the most comprehensive independent proving ground, testing laboratories and vehicle development centre for motor vehicles in Europe. The contract runs until 2024 and is renewable until 2049.

This division provides services to the world’s leading vehicle manufacturers for new product activities in design, engineering, testing and homologation.
Areas of expertise

Design, Engineering & Testing services

Homologation services

Proving ground services
Services

Engineering services
- Body development
- Passive safety
- Active safety
- Powertrain & electric vehicle
- Electronics & connected vehicle
- ADAS & smart mobility
- Reliability
- Noise, vibration and harshness
- HVAC systems development

Testing facility design
- Integrated project management of automotive testing facilities

Other services
- Software services
- Training courses
- Automotive events

Proving ground
- Spain proving ground
- China proving ground

Homologation
- Worldwide homologation of all types of vehicles and components
- Regulatory information system