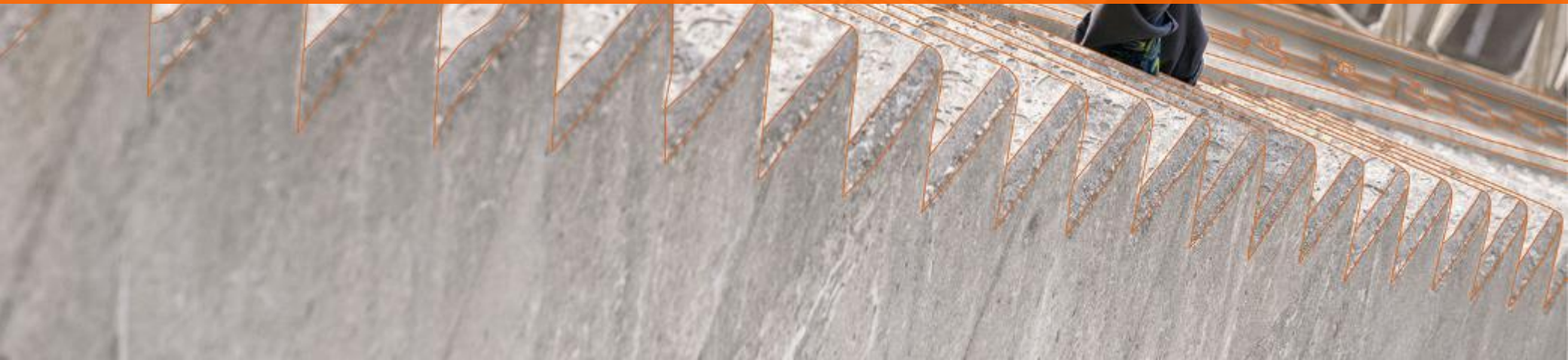




Applus⁺

Together
beyond
standards



CORPORATE PRESENTATION

2021





1. Applus+

Applus+ at a glance

Applus+ is a worldwide leader in the testing, inspection and certification sector. We are a trusted partner, enhancing the quality and safety of our clients' assets and infrastructures while safeguarding their operations and improving their environmental performance.

Our innovative approach, technical capabilities and highly-skilled and motivated workforce of over 23,000 employees assure operational excellence across multiple sectors in more than 70 countries.

We offer a complete portfolio of solutions that address a range of needs, from asset integrity management to statutory compliance-based inspections. We place a strong emphasis on technological development, digitalisation and innovation, as well as having the latest knowledge of regulatory requirements.



23,000+
people in 2020



€1,558
million total
revenue in 2020

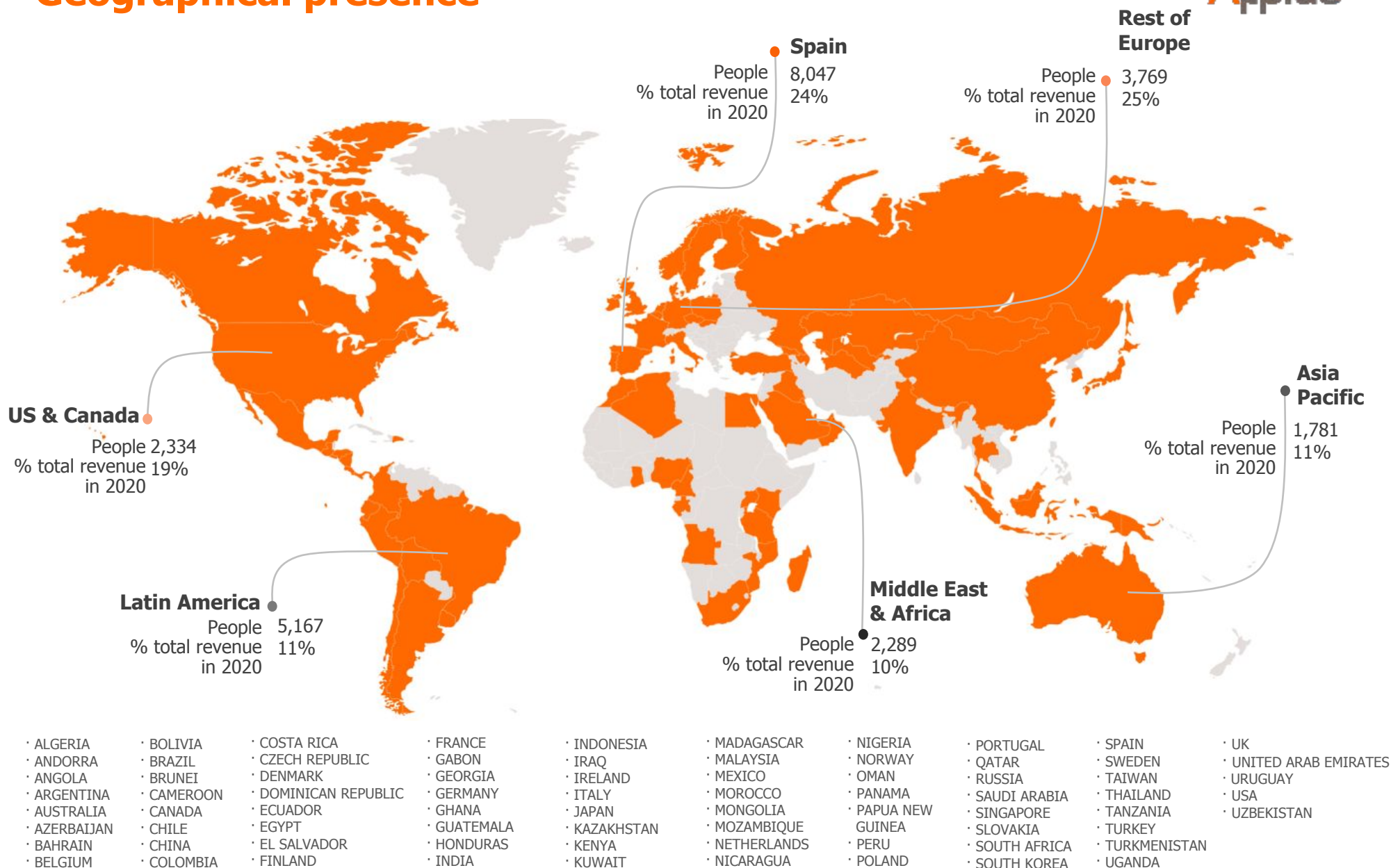


70+
countries across
all continents








accredited
by major international
organisations

Geographical presence



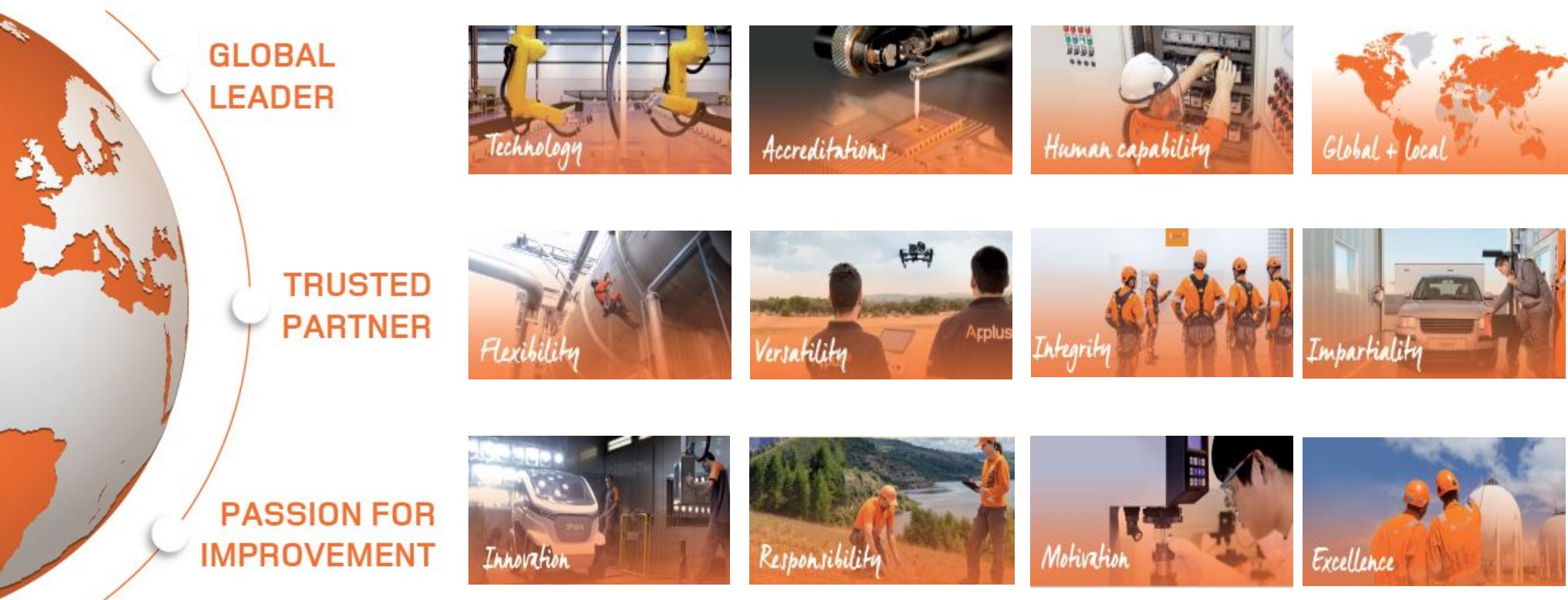
Our history

Period	1996 - 2003	2004 - 2007	2008 - 2014	2015 – today
Shareholding	 Grupo Agbar 100%	 Grupo Agbar 53%  UNION FENOSA 25%  CAJA MADRID 22%	 THE CARLYLE GROUP 70% Financial Institutions and other shareholders 30%	Free Float 100%
Milestones	<ul style="list-style-type: none"> Establishment of Agbar Automotive IDIADA Contract Awarded Laboratories contract awarded 	<ul style="list-style-type: none"> Acquisition of NORCONTROL Acquisition of RTD 	<ul style="list-style-type: none"> Acquisition of 20 businesses Acquisition of VELOSI In 2014, the IPO of Applus+ 	<ul style="list-style-type: none"> Acquisition of 20+ businesses 10% (€137m) Equity Capital increase in 2017
Revenue (€ Million)	€200M	€675M	€1,619M	€1,558M
Countries	17	36	70	70+
People	3,300	9,900	19,000	23,000+

Our Brand



At Applus+, we respond to the TIC sector needs as **a global leader and a trusted partner, with passion for improvement.** These three pillars guide the business strategy across the Group's divisions. The attributes within each pillar support our long-term growth in international markets by improving our services and technology across the industry sectors in which we operate. Our brand promise captures the essence of these pillars: **TOGETHER BEYOND STANDARDS.**



To know more about our brand, access to the [Applus+ Brandclip video](#).

Experts in digital solutions

Applus+ is an **expert in developing and implementing digital solutions** for the variety of industry sectors in which we operate. We implement digitalisation as a core strategy to our Group's innovation and technological development across all areas of our businesses.

Thanks to the **adoption of new technologies**, we can **evolve our services** and **respond to the needs and challenges of our clients**. We offer **digital solutions** adapted to each client or sector need, which ensures rigorous integrity and compliance with international regulations.

Four success stories of digital solutions from Applus+:

e-Testing



e-testing enables clients to remotely and securely manage, monitor and control the testing of their products or assets in real time.

Digital Twin



Digital Twin uses 3D models to inspect client's assets through virtual reality. Digital Twin can digitally track and visualise the wear on physical infrastructures.

EVADE 2022



EVADE 2022 sets out to standardise testing of emergency-braking and collision-avoidance systems based on driver's behaviour when these emergency systems are activated.

GPSi



GPSi is a metrological control for taxis, using verification equipment based on Global Navigation Satellite System (GNSS) to inspect taximeters.



2. Divisions

Applus⁺

ENERGY & INDUSTRY DIVISION	LABORATORIES DIVISION	AUTOMOTIVE DIVISION	IDIADA DIVISION
 <p>€ 907.3M revenue</p>  <p>13,848 people</p>	 <p>€ 92.9M revenue</p>  <p>1,494 people</p>	 <p>€ 355.8M revenue</p>  <p>5,599 people</p>	 <p>€ 201.5M revenue</p>  <p>2,446 people</p>
<ul style="list-style-type: none"> Industrial and environmental inspection, technical assistance, non-destructive testing (NDT), engineering and consulting. 	<ul style="list-style-type: none"> Industrial testing laboratories, engineering, certification and metrology services. 	<ul style="list-style-type: none"> Statutory vehicle inspection services for safety and emissions. 	<ul style="list-style-type: none"> Proving ground, design, engineering, testing and homologation services.
<ul style="list-style-type: none"> Oil and gas, power, telecommunications, construction, mining and aerospace. 	<ul style="list-style-type: none"> Aerospace, automotive, electronics, information technology and construction. 	<ul style="list-style-type: none"> Government and public transport agencies. 	<ul style="list-style-type: none"> Automotive.
    	 	       	
 			

Data provided for the 2020 year end.



Energy & Industry Division

The Energy & Industry Division is a world leader in non-destructive testing, industrial and environmental inspection, quality assurance and quality control, engineering and consultancy, vendor surveillance, certification and asset-integrity services.

The Division designs and deploys proprietary technology and industry know-how across diverse sectors, helping our clients to develop and control industry processes, protect assets and increase operational and environmental safety. The services are provided for a wide range of industries including power, construction, mining, aerospace, telecommunications and oil and gas.

Key figures

Energy & Industry Division employs

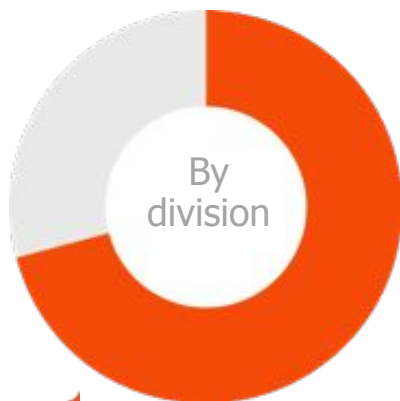
13,848 people



 **60+** in countries

Core services

- Inspection
- Non-destructive testing
- Engineering and consulting
- Certification services
- Supervision, Quality Assurance and Quality Control
- Testing and analysis
- Vendor surveillance



58%

€ 907.3

M revenue in 2020

 % revenue



Areas of expertise



Oil & Gas



Power



Construction



Aerospace



Maritime



Mining



Telecommunications



Other industries

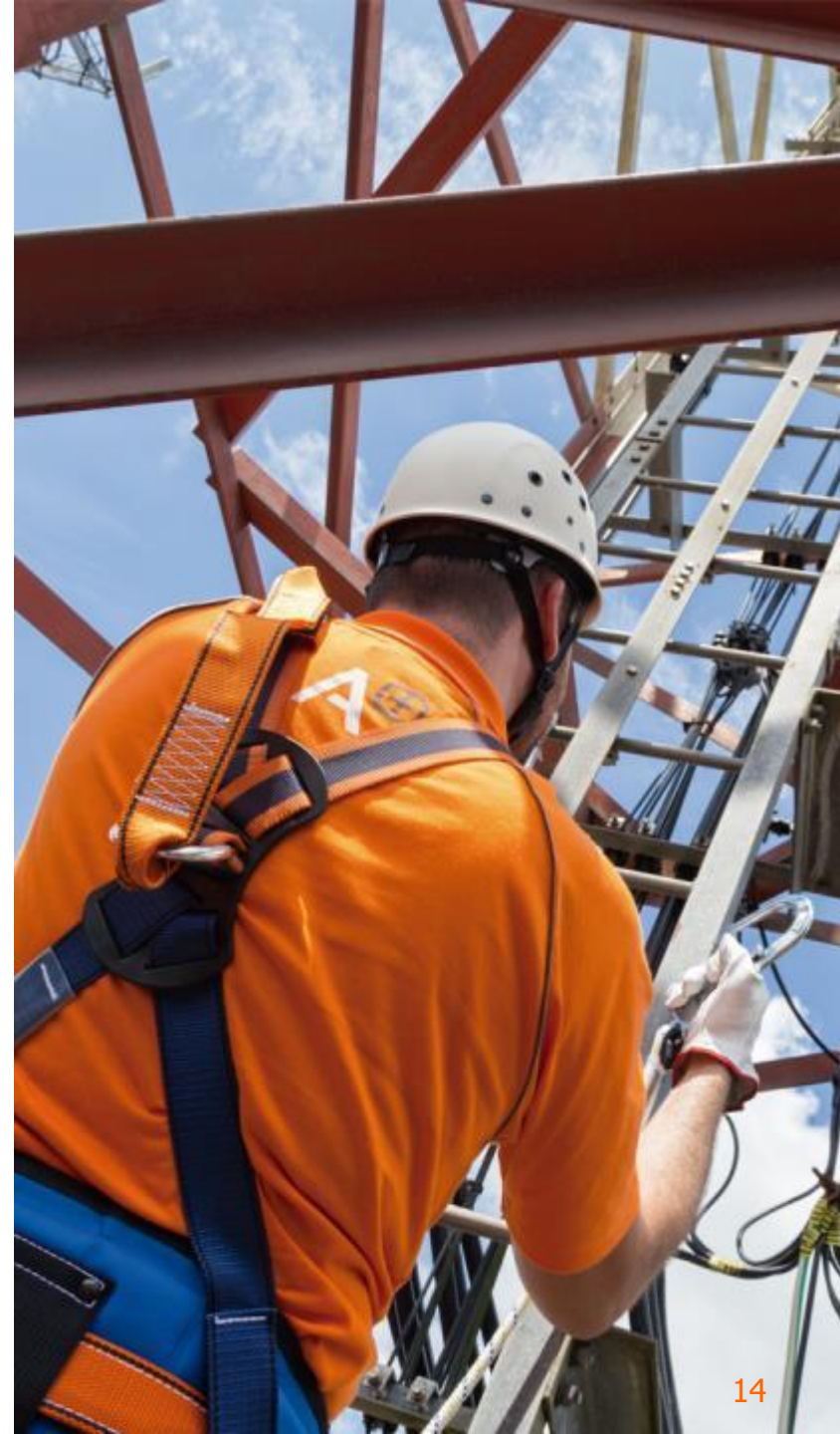


Government and
public organisations



Services

- Engineering and Consulting
- Inspection
- Non-Destructive Testing
- Certification Services
- Supervision and QA/QC
- Technical Staffing
- Testing and Analysis
- Vendor Surveillance





Laboratories Division

The Laboratories Division provides testing, certification and development engineering services to improve the competitiveness of its clients' products and encourage innovation. The Division has a network of multidisciplinary laboratories in Europe, Asia and North America.

Our state-of-the-art facilities and the technical knowledge of our experts allow us to offer high added-value services to a wide range of industries such as aerospace, automotive, electronics, IT and construction.

Laboratories Division



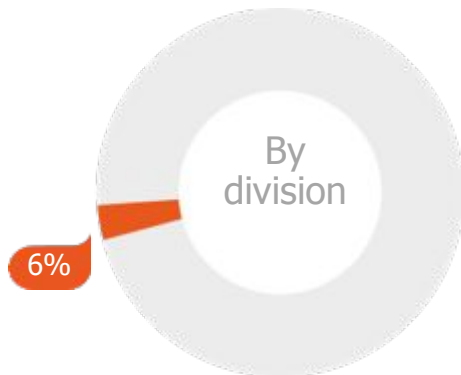
Key figures

Laboratories Division employs

1,494 people 

 12 in countries

- Strategic provider of testing services and test equipment solutions for the **aerospace industry**.
- A European leader for EMC testing on **vehicles and auto components**.
- Global benchmark for the evaluation of **payment solutions** and expert laboratory in **cybersecurity evaluations of embedded systems**.
- Global benchmark for **fire safety** testing.



€ 92.9
M revenue in 2020

 % revenue



Areas of expertise



Aerospace



Automotive



Electrical &
Electronics



Embedded
Systems



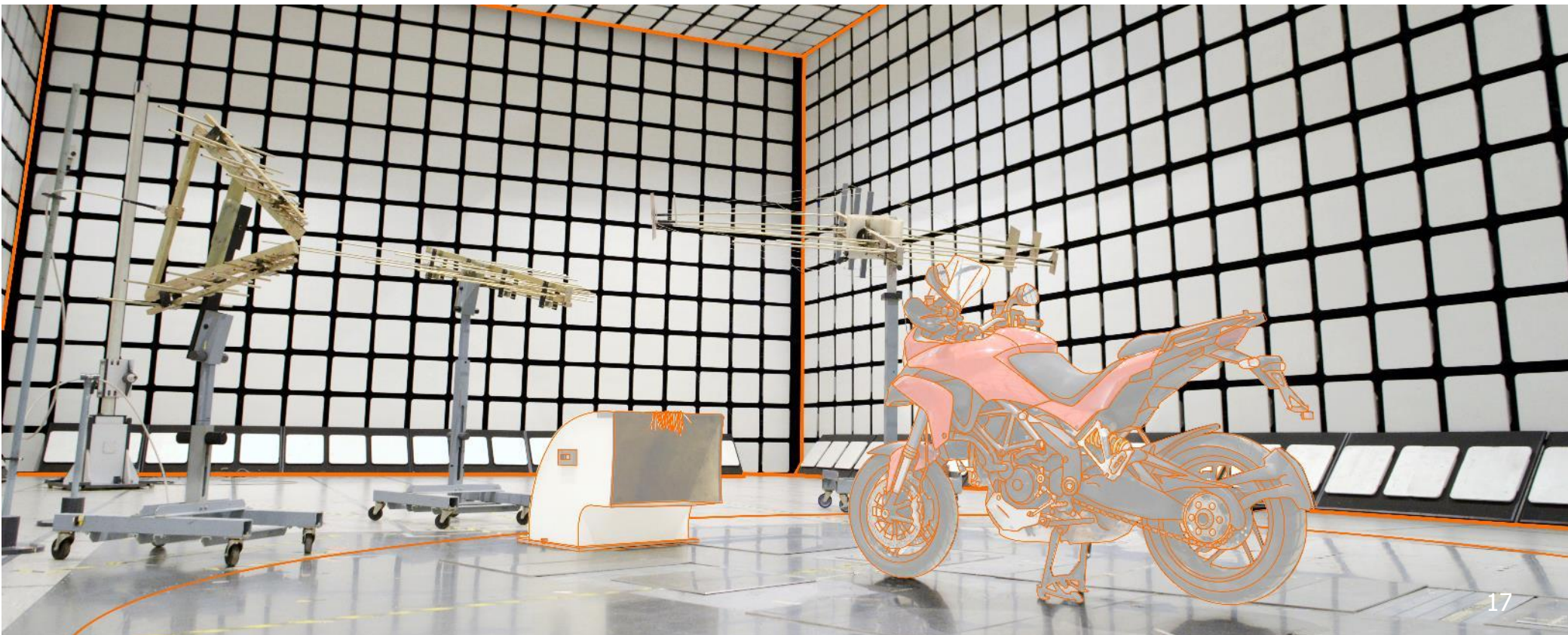
Industry



Construction



Energy



Services

Testing Services

- Structural Testing
- Materials Testing
- EMC, Wireless & Electrical Testing
- Environmental & NVH Testing
- Fire Safety Testing
- Cybersecurity Evaluations

Engineering and Software Solutions

- Test Benches & Test Systems
- Automated NDT Equipment
- Composites Manufacturing Processes
- Testing and Data Management Software

Certification Services

- Product Certification & Market Access
- Systems Certification

Metrology Services





Automotive Division

The Automotive Division delivers statutory-vehicle-inspection services globally. The Division's programmes inspect vehicles in jurisdictions where transport and systems must comply with statutory technical-safety and environmental regulations.

The Division operates 30-plus programmes, carrying out over 15 million vehicle inspections across Spain, Ireland, Denmark, Finland, Sweden, Andorra, the United States, Argentina, Georgia, Chile, Costa Rica, Ecuador and Uruguay in 2020. In the programme-managed services, a further 10 million inspections were delivered by third parties.

Key figures

Automotive Division employs approximately

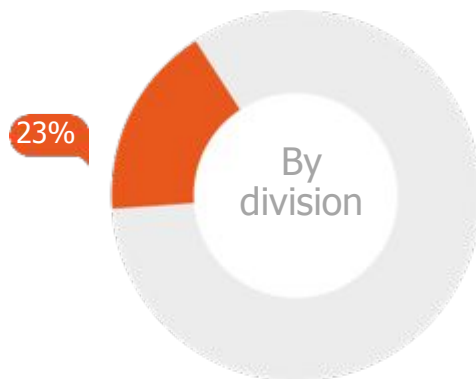
5,599 people



 **14** in countries

Core services

- Statutory vehicle inspections for government programmes
- Driver-testing inspections
- Public-service vehicle inspections
- Off-leasing vehicle inspections
- Vehicle condition, emission and registration inspection
- Road-safety education



€ 355.8

M revenue in 2020

 % revenue

More than 15 million inspections annually in Spain, Ireland, Denmark, Finland, Sweden, Andorra, USA, Argentina, Georgia, Chile, Costa Rica, Uruguay and Ecuador.

Areas of expertise



Providing **inspection, testing and technological solutions** to clients, many of whom are governments, manufacturers and traders.



Delivering **highly advanced and reliable services and products** to the automotive market which, in turn, enables them to provide total value for the end user.



Services

Inspection services

- Statutory Vehicle Inspections
- Vehicle Registration Inspections
- Vehicle Emission Inspections
- Vehicle Condition Analysis
- Public Service Vehicle Inspections
- Off Lease Inspections

Hardware y Software

- Testing Solutions
- GS1 Analyser
- Pocket Smoke
- Pocket Gas

Technical services

- Remote Data Collection
- Business Process Management
- Decision Support Services
- Information Management

Training & Educational Services





IDIADA Division

IDIADA A.T. (80% owned by Applus+ and 20% by the Government of Catalonia) has been operating under an exclusive contract from the 351-hectare technology centre near Barcelona (owned by the Government of Catalonia) since 1999. The contract to operate the business and use the assets runs until September 2024 and although it is renewable in five-year periods until 2049, it has been decided that there will be no further extensions but a tender for a new 20 or 25 year concession.

IDIADA A.T. provides design, testing, engineering and homologation services to the world's leading vehicle manufacturers.

Key figures

IDIADA Division employs approximately

2,446 people

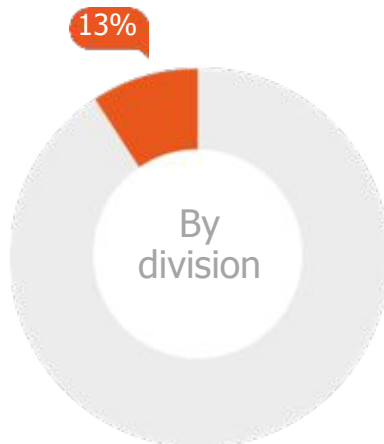


22 in
countries



Core services

- Testing and engineering services
- Worldwide homologation and product certification
- Proving ground
- Design services



€ 201.5

M revenue in 2020

■ % revenue



Areas of expertise



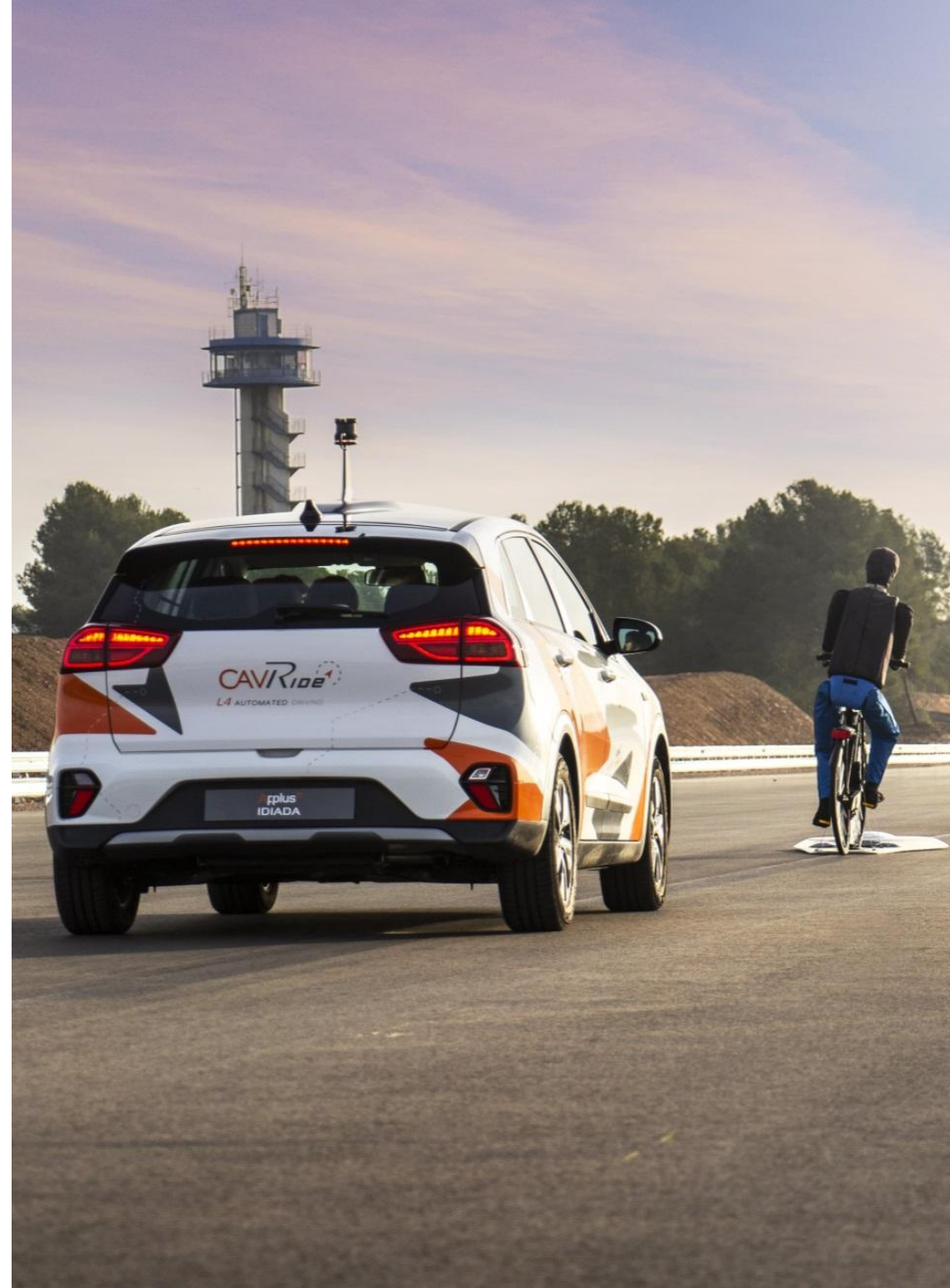
Engineering
services



**Homologation and
product certification**
services



Proving ground
services



Services

Engineering services

- Body development
- Passive safety
- Active safety
- Powertrain & electric vehicle
- Electronics & connected vehicle
- ADAS & smart mobility
- Reliability
- Noise, vibration and harshness
- HVAC systems development

Proving ground

- Spain proving ground
- China proving ground

Homologation

- Worldwide homologation of all types of vehicles and components
- Regulatory information system

Testing facility design

- Integrated project management of automotive testing facilities

Other services

- Software services
- Training courses
- Automotive events



Applus⁺ Together beyond standards